HR Learning and Capability Development







Fashioning Possibilities in Learning



Objectives



Double the Reach, Connect, Rigor across formats, regions, roles and build capabilities

Quadruple impact, productivity, employee engagement, reduction in cost & loss of productive hours



- · Shift from efforts to Impact (ROI driven)
- · Capability development across role holders/business
- · Productivity design and deploy learning interventions to deliver results
- · Engagement LEAD model → develop, appreciate, motivate employees

Pathway



Forecast 2019-20

- · Arvind University brand, ecosystem
- · Capability development map across role holders
- · Arvind Express create talent pipeline
- · Create pool of internal experts and learning champions
- · Deliver ROI







Retail

Store Operations

Key Accounts (KA)

Exclusive Brand Outlet (EBO)

Multi Brand Outlet (MBO)

Distribution & Logistics

Functional

Buying, Merchandising & Design

Planning

Marketing

Finance

HR

Sourcing

Retail Development/
Distribution Management/
Innerwear

Information Technology

Leadership

Advance Leadership Program

Accelerated Leadership Program

Arvind Management Essentials

Arvind Express



Arvind University

Architecture



Guiding Principles



Outcomes before design



Beyond classroom learning



ABC learning



Bite-sized learning



Outside In and Inside Out



Drawing collective wisdom



Alternate formats of learning



We measure it to manage it



Learning Roadmap

Retail

Hygiene

- New Employee Orientation (NEO)
- L0, L1, L2
- Season (SS/AW)

Capability Development

- ADMD / ASMD/ ACMD Programs

Process & Tool Training

- Omni Channel Retailing
- X-Store
- Compliance Training

Business Projects

- Eg. Footwear Basics, Project Delta, Project Elevate

Arvind Express

- ADC Preparatory Training
- Assessment/Development Centres
- Individual Development Plan (IDP)

Functional

Role Based Capability Development Programs for –

- Buying Merchandising & Design
- Retail Planning
- Marketing
- Finance
- Human Resources
- Sourcing
- Retail Development/Distribution
 Management/Innerwear
- Information Technology

TNI Based Programs – Behavioral

Journey Programs

- UDAAN Warehouse
- LEAP & SAKSHAM Sourcing
- PRAGATI Finance
- HR Capability Development

Leadership

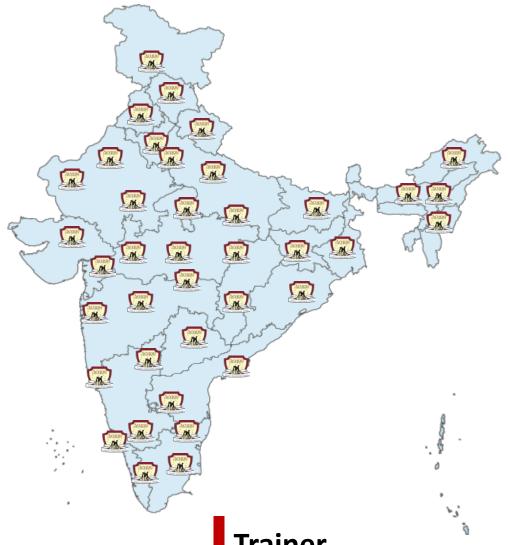
Leadership Programs

- Arvind Leadership Excellence Program (ALXP)
- Grow Your Leadership Potential Program (GYLP)
- Arvind Management Essentials (AME)
 - First-Time Managers
 - Innerwear Business
- Management Development Programs (MDP)

iLearn | Arvind Express | Measure Impact







Infra

Content 36 locations NEO, LO OJT, L1 OJT, Retail KPI **Trainer**

95 retail trainers | 90 certified assessors



ASMD Construct







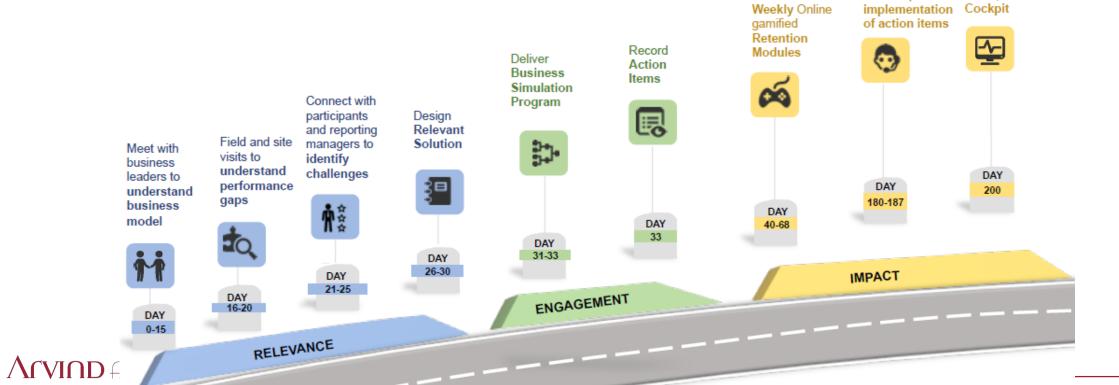
Projects



Impact Analysis and Report using

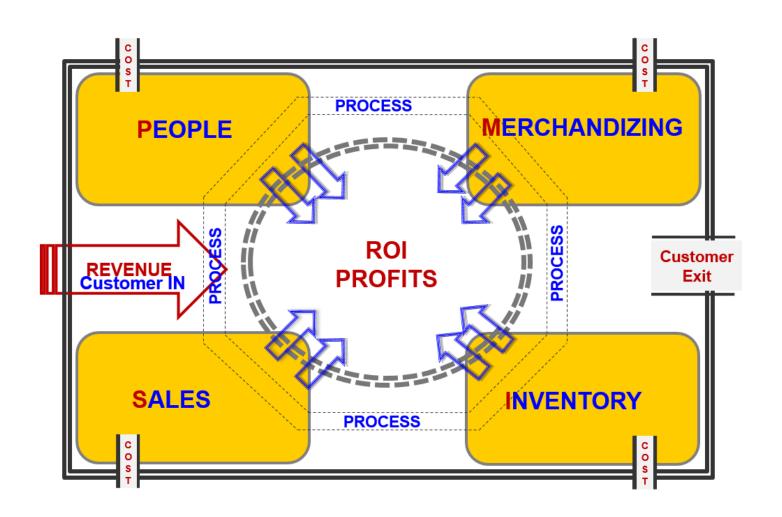
client portal

Follow-up on





ASMD Outline



Making store profitable is SIMPLE

Sales

Inventory

Merchandizing

People

Live for customers

Ensuring process adherence

Simulation based learning



Arvind Express - Framework

Arvind Express is ALBL's career progression initiative for high performers to help scale the organisation levels.



Store Manager

Assistant Store Manager

Senior Fashion Associate

Fashion Associate







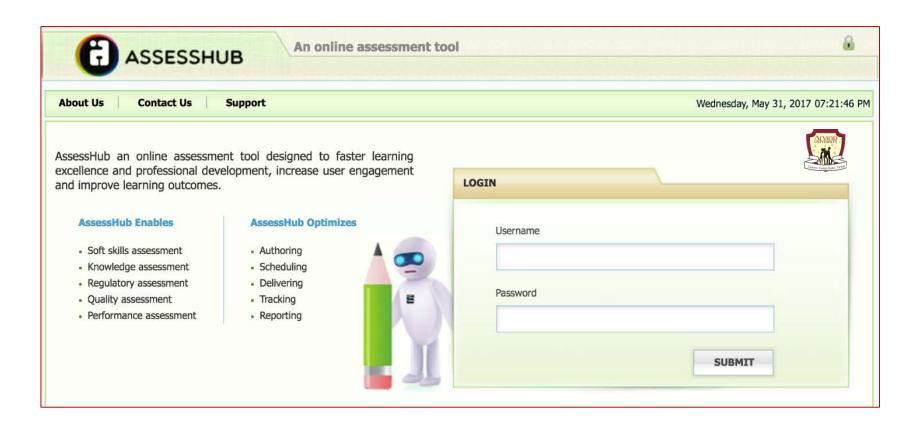
Arvind Express - Assessments

Customized tools

Competency assessment

Digital talent pipeline

Reports







B&M



Capability Development

Buying & Merchandizing

- · Content evaluation stage
- · Simulation under development
- · Certification based

Digital Marketing



Digital marketing

- · Preparing a digital marketing plan
- · Improve ROI; metrics & analytics
- · Building a digital brand

Retail Operations & Finance



Retail Finance

- · Retail profit model
- · Balance sheet
- · Profitability drivers



Leadership Development Program







Leadership Development Programs

AME



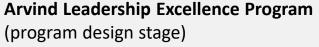
Arvind Management Essentials
Completed 7 batches | 93 pax
85% completion across regions
Feedback: 3.7/4.0

Grow your leadership potential



DC for top/key talent linked to success profiles

ALXP







Going Digital - Learning Platforms



Digital Platform

- iLearn 2.0 in partnership with CrossKnowledge a Wiley Brand; Global leader
- · 20000 learning objects; World class content; MMTV series
- · 100% mobile: learn anytime, anywhere



Retail Learning

Learning Driven vis SMILES App







Digital Arvind University Learn@will









Arvind









Quality content

20,000 learning objects









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